



FRONTLINE CONSULTANTS PRIVATE LIMITED

 Frontline Consultants Pvt. Ltd.





30 Years of
Expertise



ABOUT US

Frontline Consultants Private Limited (FCPL) was incorporated in the year 1992, by professionals, with a motive to provide various certification and consultation services, required by Banking and Financial Institutions as well as Industrial and Business Enterprises to enhance the quality of their business.

FCPL offers a wide range of services:-

-  Techno Economic Viability (TEV) studies
-  Lenders Independent Engineers (LIE) services
-  Agencies for Special Monitoring (ASM)
-  **Enterprise Valuation:-** Going Concern Valuation of Enterprise at every level (i.e. Company, Division, Product line, Plant or Store etc.)

Valuation of assets:-



LAND & BUILDING



PLANT & MACHINERY



ELECTRICAL



FINANCIAL ASSETS

“Our unique approach best suits our client needs as we ‘work with the client’ rather than ‘work for the client’.

R. Manohar Iyer
(Mentor)

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Our Expertise

FCPL has established itself as one of the leading consultants offering multi-disciplinary services

Techno Economic Viability (TEV):

Techno-Economic Viability Study & Feasibility Study provides appraisal of technological parameters of a project and its impact on the financial viability. TEV study is a risk mitigation task undertaken in respect of any commercial activity prior to decision taken by promoters, lenders etc., whether the project is technically & financially feasible should lend for such project or not.

It is imperative that no Project can be absolutely risk less, the analysis of the degree of technical risk and associated financial viability, by performing Techno-Economic Viability Study (TEV) is to assist promoters/lender & regulatory bodies to take a view on the acceptability of risk level & its implication.

Lender's Independent Engineer (LIE)

This is post sanction monitoring activity once the bank has decided to sanction the credit facilities for the project the focus shifts to the implementation of the project in manners & terms as given in sanction. This is where we step in as the LIE and monitor the implementation of the project on a periodical basis and advice the bank about the physical & financial status, adequacy of promoters margins viz. release of credit facilities, utilization of projects funds, clearance & compliance other terms & condition. It is tool in hand of lending institution to monitor the project progress & other compliances & deviation if any known to Lenders



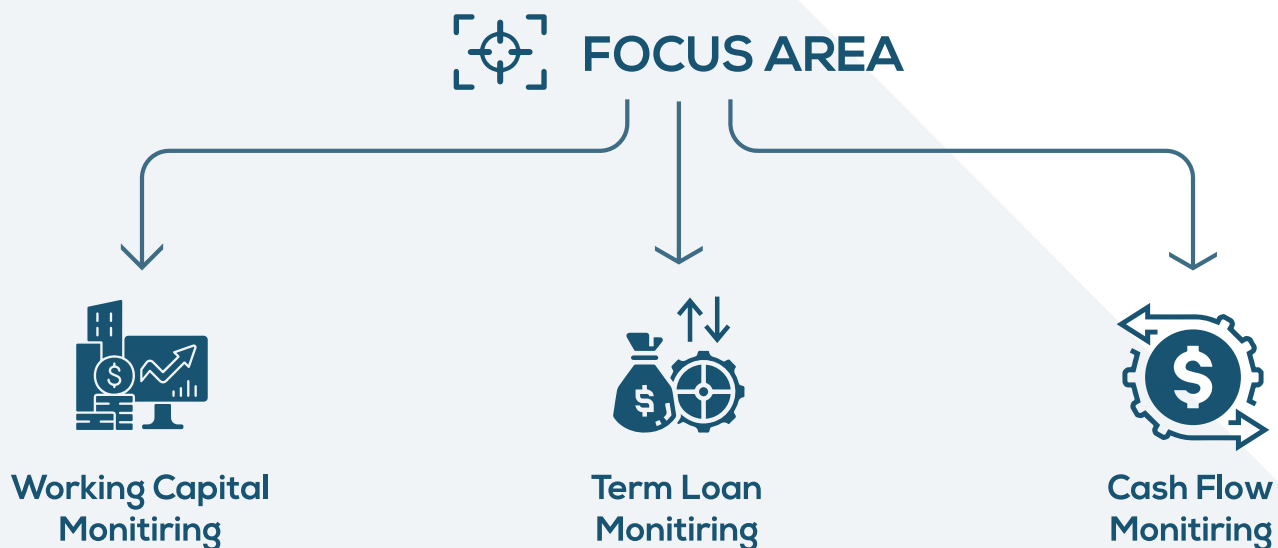
Agencies for Special Monitoring (ASMs)

Agency for Specialized Monitoring (ASM) is a recently added vertical of FCPL's services. Indian Banks' Association (IBA) has empanelled FCPL as an Agency for providing ASM services to Bank/Consortium of Banks having large credit exposures and exposures of a specialized nature. FCPL has been empanelled for additional specialized sector including Engineering, Procurement & Construction (EPC), Iron & Steel & Real Estate. FCPL has professionals with domain knowledge, experience and skills in diverse sectors and industries, who can provide inspection services, end-use of facilities, progress of project implementation, Projection vs. Actual, cash flow monitoring, and such other services for risk identification and taking appropriate action.

The broad scope of work under ASM includes

- ① Regular auditing and scrutinizing deviations or fluctuations.
- ① Monitoring of cash flow and transactions.
- ① Analyzing of the organization's work input and output.
- ① Checking for misappropriation of funds or diversion of funds.
- ① Ensuring compliance of terms and condition of sanction.
- ① Extensive analysis of a company's transactions, operations, and financial health.
- ① Analyzing of Fund Flow Statement.

The Focus Areas of ASM Services



Enterprise Valuation

Going Concern Valuation of Enterprise at Every Level

Enterprise value, total enterprise value, or firm value is an economic measure reflecting the market value of a business. It is a sum of claims by all claimants: creditors (secured and unsecured) and shareholders (preferred and common). Enterprise value is one of the fundamental metrics used in business valuation, financial modeling, accounting, portfolio analysis, and risk analysis. We deliver valuations for lenders, investment firms, advisors, and corporations on the realizable value of going concern businesses.

We apply the valuation methodologies most appropriate to deriving a reliable going concern value. Methodologies could include:

- ① Comparable public company multiples analysis
- ① Comparable transaction multiples analysis
- ① Discounted cash flow analysis
- ① Leveraged acquisition analysis
- ① Stand-alone earnings accretion/dilution analysis.

Valuation of Assets:

Valuation of Assets is an integral part of the assessment and appraisal of a credit proposal. Task is important as it provides one of the bases for risk assessment. It is an ongoing requirement to monitor the risk of any credit exposure. We are providing Chartered Engineers, Valuers for land, building, plant, machineries and other assets. It is imperative that the value of assets (Primary & Collateral) are properly assessed. We have experienced and approved valuers/engineers to ensure market related valuation.

Our Company's Directors are Registered with Insolvency & Bankruptcy Board of India (IBBI) as Valuer.

Further, we are empaneled with various statutory authorities of the Govt. of India such as Income Tax Department, etc. for undertaking the various valuation based activity.

Our Empanelment

For Techno - Economic Viability:

S. NO.	NAME OF THE INSTITUTION	ZONE
1.	STATE BANK OF INDIA	Mumbai Metro & Rest of MH Lucknow Circle Bengaluru Circle Bhopal Incl MP & CG Guwahati Circle
2.	PUNJAB NATIONAL BANK	PAN India
3.	UNION BANK	PAN India
4.	BANK OF INDIA	PAN India
5.	CENTRAL BANK OF INDIA	Mumbai, Pune, Delhi & Raipur
6.	UCO BANK	PAN India
7.	CANARA BANK	BHOPAL ZONE (incl. MP & CG)
8.	BANK OF BARODA	MUMBAI & HYDERABAD ZONE

For Lender's Independent Engineer:

S. NO.	NAME OF THE INSTITUTION	ZONE
1.	STATE BANK OF INDIA	1. Mumbai Metro & Rest of MH 2. PF & SSBU 3. Bhopal Incl MP & CG 4. Guwahati Circle 5. Lucknow and Bengaluru Circle
2.	PUNJAB NATIONAL BANK	PAN India
3.	UNION BANK	PAN India
4.	BANK OF INDIA	PAN India
5.	CENTRAL BANK OF INDIA	Mumbai, Pune, Delhi & Raipur
6.	UCO BANK	PAN India
7.	CANARA BANK	BHOPAL ZONE (incl. MP & CG)
8.	BANK OF BARODA	MUMBAI & HYDERABAD ZONE

For Valuation Services:

For the purpose of providing valuation services, we are empanelled with the following list of financial institutions including Scheduled banks:

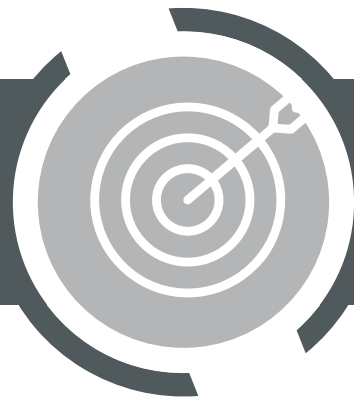
1. State Bank of India
2. Union Bank of India
3. Punjab National Bank
4. HDFC Bank Ltd.
5. UCO Bank
6. Bank of India
7. Bank of Maharashtra
8. Punjab & Sindh Bank
9. IDBI Bank Ltd.
10. Chhattisgarh Rajya Gramin Bank
11. Small Industry Development Bank of India (SIDBI)
12. Raipur Development Authority (RDA)
13. Stressed Assets Stabilization Fund (SASF)
14. Bandhan Bank Ltd.
15. Aadhar Housing Finance
16. Axis Bank Ltd.
17. Central Bank of India
18. Indian Overseas Bank.

Our Goal



With an experience of 30 Years in the professional services, we have achieved position of been leading service provider in the area of our services.

Our focus is on continuous improvement while providing our customers with effective and value added services by the experience gained.



At FCPL, we are committed for improving the quality of life of the communities we serve. We do this by striving for leadership and global competitiveness in the business sectors in which we operate in. Have vast operating experience in helping the under performing and troubled companies to overcome difficult business problems.

Our work force comprises of specialists from varied field having experience in the areas of valuation of fixed assets, preparation and conducting techno economic viability study, execution and planning of finance, project monitoring of different sector, including core & infrastructure.



FCPL is capable to help its clientele to diagnose core causes of under-performance and suggest and successfully implement a complete scheme to improve the performance.

Our Approach

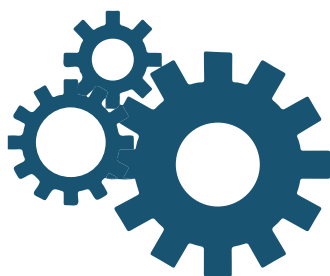


Following are the unique attributes of our approach: A team you can trust to deliver:

- ★ Our work force comprises of specialists from varied field having rich experience.

Commitment to specific targets and objectives:

- ★ High quality end products each and every time.
- ★ Senior management led approach to focus on quality right through the compliance process.
- ★ Commitment to invest in you and take time to understand your current needs and update ourselves to the changing scenario.



An open, collaborative and flexible approach for serving you:

- ★ Open and responsive communication channels.
- ★ Continuous client feedback monitoring mechanism to ensure efficient and effective delivery.

A uniquely innovative and progressive approach:

- ★ Long term objective to help you to streamline your business process.
- ★ Focus on giving continuous improvement.



Board of Directors

Our board of directors comprises of the professional experienced in the field of Banking laws, Corporate & Industrial Laws, Taxations, Accountancy, Finance, Technical Studies, etc..



SHRI ANAND SHARMA
(B.E. – Civil)

He is Bachelor in Civil Engineering (batch of 1984) with experience of nearly three decades. He is registered with following prime institutions of the country:

- Institution of Valuers, Delhi
- Registered as Valuer U/s 34 AB of Wealth Tax Act 1957.
- Registered as IBBI Valuer under Land & Building as per section 247 of the companies Act, 2013



SHRI A. N. AGRAWAL
(B.E. – Mech.)

He is Bachelor of Engineering in Mechanical Branch having experience of over 30 years. He is recognized by Chief Controller of Explosive Government of India, Nagpur since 1992 and is a Member of Prime Institution of the Country.

- Institution of Valuers, Delhi.
- Registered as Valuer U/s 34 AB of Wealth Tax Act 1957.



SHRI GULAB CHANDRA KEDIA
(F.C.A.)

He is a fellow member of Institute of Chartered Accountants of India (ICAI). He has an overall experience of over 19 years in audit & finance with a deep knowledge of various industries/ sectors.

Board of Directors



**MR. PADAM SHUKLA
(A.C.A.)**

He is an Associate member of Institute of Chartered Accountants of India (ICAI). He has an overall experience of over 5 years in audit & finance with knowledge of various industries/sectors. He is a certified Fraud Audit & Fraud Detector (FAFD) member of ICAI.



MR. SANDEEP KHAITAN

He is a Commerce Graduate qualified as Masters in Business Administrations (Finance). He has been into the field of Finance since past 15 years has been serving various profiles of advances including Retail & Corporates, etc.





REGISTERED OFFICE:

M/s. Frontline Consultants Pvt. Ltd.

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K.K. Road, Maudhapara, Raipur (C.G.) 492001

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📍 DELHI NCR:

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94060-17543

📍 MUMBAI:

8-A, Pravin Niwas, 1st Floor,
271/279, Dr. C.H. Street,
Dhobi Talao, Marine Lines,
MUMBAI (M.H.) 400002
Mo.: (+91) 77381-81412

📍 NAGPUR:

D-2, Kanchan Kiran Apartment,
Farmland, 8-A, Ramdaspath,
NAGPUR (M.H.) 440010
Mo.: (+91) 94060-17543

📍 BHILAI:

Plot No. 06 & 07,
Near Grand Dhillon Hotel,
Nehru Parisar, Nehru Nagar,
BHILAI, Dist. DURG (C.G.)
Mo.: (+91) 90098-36319
96696-23655.

📍 HYDERABAD:

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Anand Nagar Colony, Khairatabad,
Hyderabad (Telangana) 500004
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📍 LUCKNOW:

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Prag Narain Road,
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Mo.: (+91) 95222-20387

📍 JAIPUR:

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